





PRIMEFISH CANADA: PROJECT UPDATE

MARINE INSTITUTE

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Heather Manuel, Fisheries and Marine Institute of Newfoundland

Approach



- PrimeFish Canada will study and analyze the seafood market in general and seafood supply chains of particular importance to Canada.
 - Farmed Atlantic Salmon, Atlantic Cod, and Herring

PrimeFish Canada will leverage the expertise, knowledge and know-how of its European counterpart as a member of the consortium agreement and as a project beneficiary.



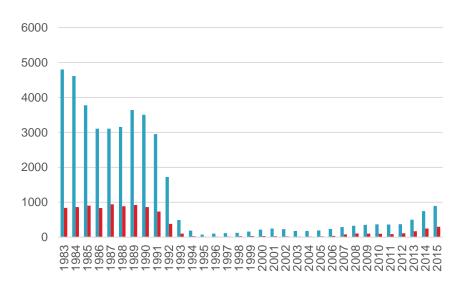


Drivers



- CETA ratification
- Growing production costs and labour force issues
- Changes in market demands
- Technological advances
- Complexity of seafood value chains
- Declining shrimp and crab stocks
- Increasing cod stocks
- Market Diversification
- No software decision tool available to predict seafood market behavior

Northern Cod Abundance and SSB



- ■2+ pop'n Abundance (millions)
- Spawning Stock Biomass SSB (000's t)





Benefits to Canada/NL



- Access to international network
- Gain valuable knowledge and insights about the competitive performance of European fisheries and aquaculture sectors
- Peer comparison of NL fisheries and aquaculture sectors with the EU
- Better insight into the most valuable seafood market in the world
- Access to simulation and prediction modelling tool to improve production planning, forecasting, and new product development opportunities









Year 1 & 2 Activities



Highlights/Deliverables



Year 1 Highlights

- Attended PrimeFish Kickoff meeting in Iceland (April 2015)
- Secured funding \$1.35 million (CDN)
- Conducted 15 stakeholder meetings/consultations
- Participated in several WP meetings April 2015 March 2016
- Held first Canadian SAB meeting Feb 2016
- Collected statistical data from public databases
- Completed Canadian Cod Value Chain report
- Started Canadian Salmon Value Chain report





Year 2 Highlights

- Attended PrimeFish AGM (Parma, April 2016)
- Participated in several WP meetings April 2016 – March 2017
- Conducted 16 interviews for the FACI
 - Harvesters, processors, government, NGOs
- Canadian Cod value chain report
 - Incorporated into overall Cod value chain report (Iceland, Norway, UK, Canada)

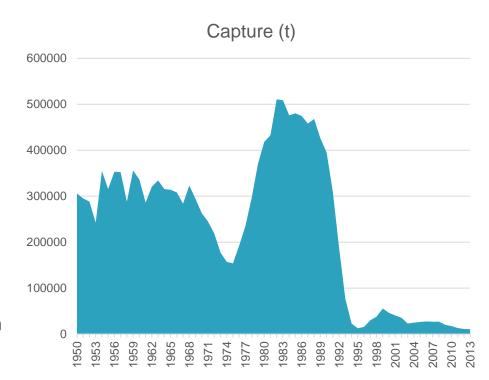






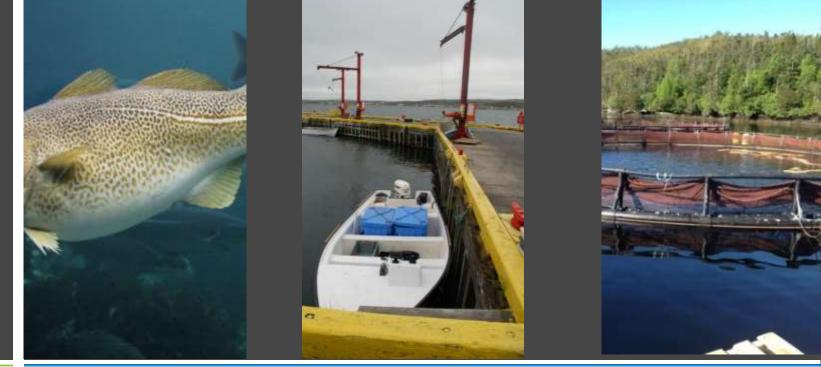
Year 2 Highlights

- Herring value chain report submitted
- Cod "boom and bust" report submitted
- Compilation of statistical data for the NL cod fishery 1998-2016
 - Competiveness assessment and case studies
- Held 2nd Canadian SAB meeting with EU participation –March 2017











Next Steps

Year 3 Activities



Year 3 Activities

- Complete FACI interviews (WP2)
- Conduct 2 cod case studies (WP3)
- Conduct 1 herring case study (WP3)
- Complete salmon value chain report (WP3)
- Conduct 1 salmon case study (WP3)
- Conduct 2 success/failure case studies (WP4)
- Participate in Prime DSS software tool training workshop

















- Atlantic Canada Opportunities Agency (ACOA) – Government of Canada
- Government of NL
 - Dept. Fisheries and Land Resources
 - Dept. Tourism, Culture Industry & Innovation
- Memorial University
 - Fisheries and Marine Institute
 - Canadian Centre for Fisheries Innovation (CCFI)





Atlantic Canada Opportunities Agency Agence de promotion économique du Canada atlantique



For More Information Contact: Heather Manuel Heather.Manuel@mi.mun.ca



